



Dear HO GUAN BEE,

At AIA, we constantly review and enhance our suite of medical plans so that our customers continue to have the most comprehensive coverage and medical benefits. Aside from covering your medical bills, we also want you to live an active and healthier lifestyle so that you can fulfill your dreams and financial aspirations.

However, due to the increase in healthcare-related cost which continues to rise at a double-digit pace, we wish to inform you that your existing annual insurance premium for your medical policy will be revised to RM8,100.95 effective 28/01/2022 to ensure that you are adequately protected in the long run.

Hence, we would like to offer you an opportunity to upgrade your current medical plan to **A-Life Med Regular together with the all-new A-Plus Health Booster medical rider**, our latest medical rider which can provide you with higher annual limit and enhanced out-patient benefit as below:

- **Health Wallet** – A benefit that rewards you for every year that you don't make a claim<sup>1</sup>
- **Health Rewards with AIA Vitality** – Complimentary hospital room upgrade and deductible waiver when you choose to live healthy<sup>1</sup>
- **Personalised Medical Case Management (PMCM)** services when you face serious medical conditions<sup>2</sup>

Details of your current medical plan are:

Policy Number	W762250350
Policy Owner	HO GUAN BEE
Insured	HO GUAN BEE
Medical Plan Name	ExcelCare
Current Room & Board Plan	100
Current Annual Annual Premium (RM)	7038.45

We would like to recommend the following upgrade options for you:

Recommended Room & Board	Option 1: Plan 150		Option 2: Plan 200	
Deductible Option	RM300 Deductible	Zero Deductible	RM300 Deductible	Zero Deductible
Additional Annual Premium (RM)	2,400.30	3,816.55	3,059.05	4,574.05
New Annual Premium (RM)	9,438.75	10,855.00	10,097.50	11,612.50

We have also included a Benefits Comparison between your current medical plan and our recommendation for your reference:

	Your Current Medical Plan: ExcelCare	A-Life Med Regular + A-Plus Health Booster Plan 200 <sup>3</sup>
Annual Limit (RM)	N/A	1,375,000.00
Lifetime Limit (RM)	200,000.00	No Lifetime Limit
Out-patient Treatments (RM)		As Charged, Subject to Annual Limit
(i) Kidney Dialysis	20,000.00	
(ii) Cancer	5,000.00	
Post Hospitalisation	60 days	120 days
Others	N/A	(i) Health Wallet <sup>1</sup> (ii) Health Rewards with AIA Vitality <sup>1</sup> (iii) PMCM service <sup>2</sup>

This is a **pre-approved offer** which means that you are not required to complete any medical questionnaires or undergo a medical check-up. You will also be rewarded with a **one-time Cash Back<sup>1</sup> which is equivalent to one (1) month of your New Annual Premium.**

This offer is valid from **8<sup>th</sup> February 2021 until 31<sup>th</sup> March 2021**. For further information on this special campaign and how to upgrade your coverage and benefits, please contact your respective AIA Life Planner.  
Thank you.

This is a computer-generated document, no signature is required.

cc – CHIN TECK GUAN @ CHIN YUN KHEE, TA CTG

<sup>1</sup> Terms & Conditions apply

<sup>2</sup> Personalised Medical Case Management Service is only applicable for Room & Board Plan 200 and 250

<sup>3</sup> Benefits Comparison is based on the best recommended Room & Board